

CITY OF SUN VALLEY

Monthly LOT Comparison for Sept 2020 Receipts

	<u>2014/2015</u>	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018**</u>	<u>2018/2019***</u>	<u>2019/2020</u>	Increase/ Decrease in FY20 as Compared to FY19
Retail	35,403	64,397	84,570	95,197	92,141	83,920	-9%
Lodging	24,761	61,166	59,800	52,392	78,727	74,523	-5%
Liquor	5,369	9,172	11,998	12,875	13,808	9,226	-33%
Building Materials	0	0	0	3,789	5,862	9,729	66%
Totals	65,533	134,735	156,368	164,254	190,538	177,398	-7%

Detailed Summary of Comparative YTD Receipts by Month - Sept 2020

	<u>2014/2015</u>	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018**</u>	<u>2018/2019***</u>	<u>2019/2020</u>	Increase/ Decrease in FY20 as Compared to FY19
October	54,565	66,009	69,040	79,087	94,646	109,144	15%
November	37,762	45,526	68,766	69,829	54,749	73,536	34%
December	112,858	176,411	173,926	184,570	225,627	227,799	1%
January	89,162	110,600	127,855	133,253	145,344	159,534	10%
February	86,860	153,391	140,372	159,175	136,723	234,027	71%
March	79,737	119,605	116,638	143,379	205,103	91,878	-55%
April	44,844	50,231	45,777	70,846	64,382	17,823	-72%
May	47,019	70,469	61,992	98,846	100,357	24,631	-75%
June	122,567	130,584	170,214	177,075	190,167	100,286	-47%
July	275,874	270,974	299,889	360,309	347,742	190,125	-45%
August	199,076	244,252	269,749	279,492	302,958	166,689	-45%
September	65,533	134,735	156,368	164,254	190,538	177,398	-7%
Fiscal Year Total	1,215,857	1,572,788	1,700,586	1,920,116	2,058,335	1,572,870	
Year-To-Date Receipts Comparison (Sept)	1,215,857	1,572,788	1,700,586	1,920,116	2,058,335	1,572,870	-24%

\*October - January receipts corrected 4/25/16

\*\*October 2017 receipts adjusted for returned checks (\$124.82)

\*\*\*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Retail Receipts

	<u>2014/2015</u>	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018**</u>	<u>2018/2019</u>	<u>2019/2020</u>	Increase/ Decrease of FY20 as Compared to FY19
October	35,839	35,732	34,669	40,176	51,374	54,616	6%
November	23,400	27,403	41,291	40,868	30,987	43,423	40%
December	66,925	97,853	88,672	83,555	114,608	99,582	-13%
January	51,580	55,699	69,178	58,676	69,107	64,604	-7%
February	50,521	75,864	63,580	76,320	61,360	100,384	64%
March	42,977	49,658	55,114	65,389	76,698	35,362	-54%
April	32,233	30,765	29,630	46,781	39,265	11,557	-71%
May	36,001	47,519	46,512	70,215	80,589	21,906	-73%
June	68,606	69,782	90,684	98,279	91,950	57,577	-37%
July	145,354	139,697	154,971	180,521	164,132	89,859	-45%
August	104,284	126,484	123,710	140,111	146,281	79,125	-46%
September	35,403	64,397	84,570	95,197	92,141	83,920	-9%
Fiscal Year Total	693,123	820,854	882,581	996,089	1,018,493	741,915	

Year-To-Date Receipts

Comparison (Sept)	693,123	820,854	882,581	996,089	1,018,493	741,915	-27%
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\*October - January receipts corrected 4/25/16

\*\*October 2017 receipts adjusted for returned checks (\$124.82)

CITY OF SUN VALLEY

Monthly LOT Lodging Receipts

	<u>2014/2015</u>	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018</u>	<u>2018/2019***</u>	<u>2019/2020</u>	Increase/ Decrease of FY20 as Compared to <u>FY19</u>
October	15,550	24,908	29,961	31,991	33,104	40,955	24%
November	12,187	15,058	24,082	20,745	16,839	19,944	18%
December	39,496	69,048	74,794	82,178	90,694	109,461	21%
January	32,835	47,265	50,201	60,953	64,331	78,573	22%
February	31,724	68,774	66,844	70,150	61,713	115,306	87%
March	32,698	62,219	53,901	63,179	113,400	49,103	-57%
April	11,217	16,836	13,816	15,914	19,010	4,227	-78%
May	9,313	19,728	12,861	19,310	12,760	341	-97%
June	47,142	55,309	69,938	64,023	83,314	35,153	-58%
July	116,446	117,365	126,852	151,190	160,566	86,550	-46%
August	80,047	101,132	127,266	110,807	129,400	70,352	-46%
September	24,761	61,166	59,800	52,392	78,727	74,523	-5%
Fiscal Year Total	453,418	658,807	710,316	742,833	863,859	684,488	

Year-To-Date Receipts

Comparison (Sept)	453,418	658,807	710,316	742,833	863,859	684,488	-21%
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\*October - January receipts corrected 4/25/16

\*\*\*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Liquor Receipts

	<u>2014/2015</u>	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018</u>	<u>2018/2019</u>	<u>2019/2020</u>	Increase/ Decrease of FY20 as Compared to FY19
October	3,176	5,369	4,410	5,803	7,469	8,790	18%
November	2,174	3,065	3,393	3,476	4,551	5,359	18%
December	6,437	9,509	10,460	13,975	14,656	16,016	9%
January	4,747	7,637	8,476	11,310	10,781	12,905	20%
February	4,614	8,753	9,948	11,233	12,053	15,874	32%
March	4,063	7,728	7,623	10,662	11,365	5,115	-55%
April	1,394	2,630	2,331	4,372	4,027	0	-100%
May	1,705	3,223	2,619	3,466	5,009	247	-95%
June	6,819	5,492	9,592	10,700	12,504	3,475	-72%
July	14,074	13,912	18,066	18,551	18,000	9,337	-48%
August	14,745	16,636	18,773	25,860	23,905	9,747	-59%
September	5,369	9,172	11,998	12,875	13,808	9,226	-33%
Fiscal Year Total	69,316	93,126	107,689	132,285	138,129	96,092	
Year-To-Date Receipts Comparison (Sept)	69,316	93,126	107,689	132,285	138,129	96,092	-30%

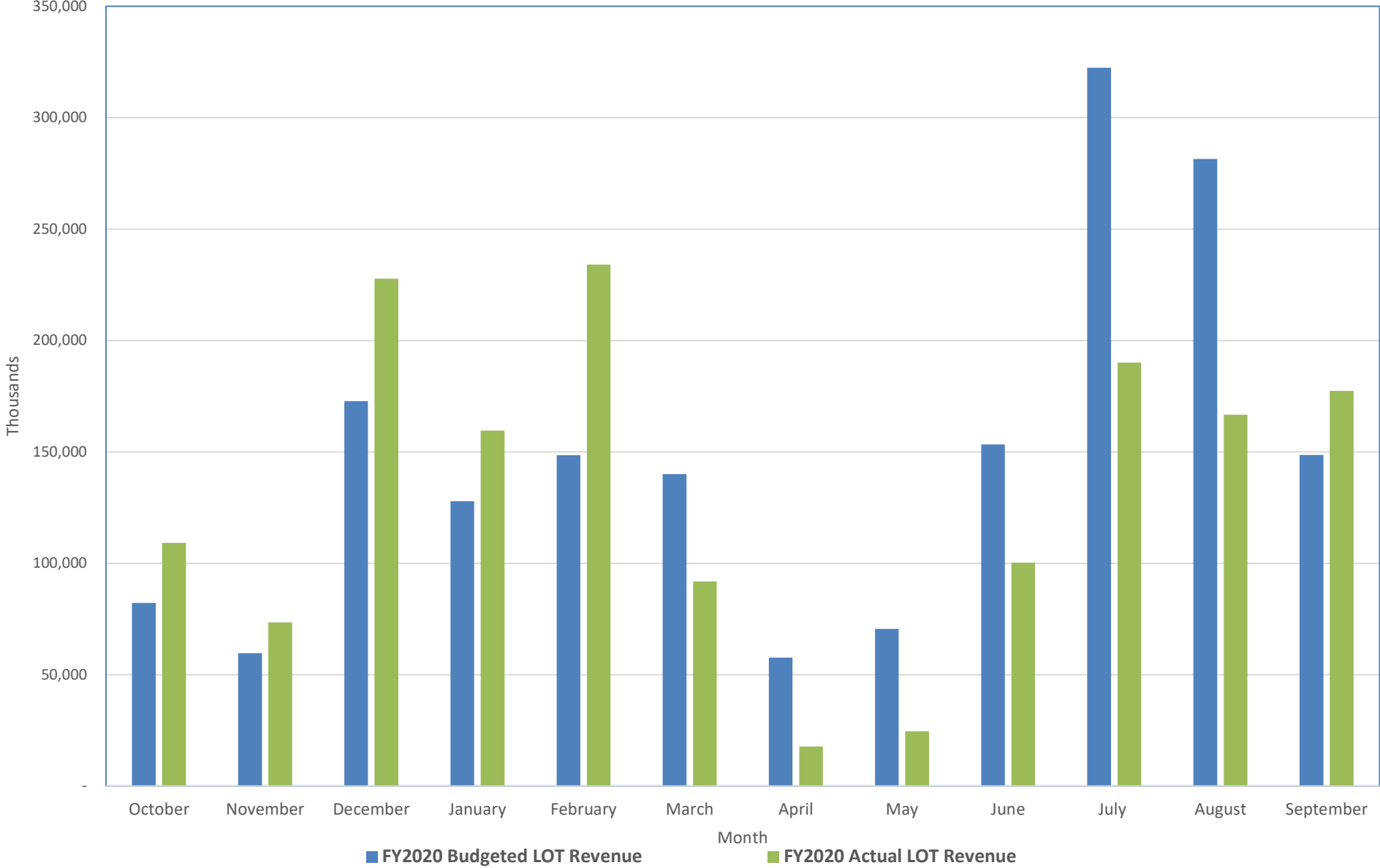
\*October - January receipts corrected 4/25/16

CITY OF SUN VALLEY

Monthly LOT Building Materials Receipts

	<u>2014/2015</u>	<u>2015/2016</u>	<u>2016/2017</u>	<u>2017/2018</u>	<u>2018/2019</u>	<u>2019/2020</u>	Increase/ Decrease of FY20 as Compared to FY19
October	0	0	0	1,117	2,699	4,783	77%
November	0	0	0	4,740	2,371	4,810	103%
December	0	0	0	4,862	5,669	2,740	-52%
January	0	0	0	2,315	1,125	3,453	207%
February	0	0	0	1,472	1,598	2,463	54%
March	0	0	0	4,149	3,640	2,298	-37%
April	0	0	0	3,779	2,079	2,039	-2%
May	0	0	0	5,855	1,999	2,137	7%
June	0	0	0	4,072	2,399	4,080	70%
July	0	0	0	10,047	5,044	4,379	-13%
August	0	0	0	2,713	3,371	7,464	121%
September	0	0	0	3,789	5,862	9,729	66%
Fiscal Year Total	0	0	0	48,909	37,854	50,375	
Year-To-Date Receipts Comparison (Sept)	0	0	0	48,909	37,854	50,375	33%

### Budget vs. Actual Local Option Tax (LOT) Revenue Comparison for FY 2020



**Local Option Tax Receipts (combined) FY 10 to FY 20**

	<b>FY 10</b>	<b>% of total year</b>	<b>FY 11</b>	<b>% of total year</b>	<b>FY 12</b>	<b>% of total year</b>	<b>FY 13</b>	<b>% of total year</b>	<b>FY 14</b>	<b>% of total year</b>	<b>FY 15</b>	<b>% of total year</b>	<b>FY 16</b>	<b>% of total year</b>	<b>FY 17</b>	<b>% of total year</b>	<b>FY 18</b>	<b>% of total year</b>	<b>FY 19***</b>	<b>% of total year</b>	<b>FY 20</b>	<b>% of total year</b>
October	69,432	5.81%	75,542	6.06%	49,847	4.09%	56,280	4.51%	58,531	4.65%	54,565	4.49%	66,009	4.20%	69,040	4.06%	79,087	4.12%	94,646	4.60%	109,144	6.94%
November	60,477	4.22%	54,116	2.74%	46,298	3.79%	41,355	3.31%	42,734	3.40%	37,762	3.11%	45,526	2.89%	68,766	4.04%	69,829	3.64%	54,749	2.69%	73,536	4.68%
December	97,420	8.15%	106,190	8.51%	114,930	9.40%	126,671	10.15%	130,540	10.38%	112,858	9.28%	176,411	11.22%	173,926	10.23%	184,570	9.61%	225,627	10.96%	227,799	14.48%
January	96,559	8.07%	89,043	7.14%	82,380	6.74%	95,770	7.67%	87,247	6.94%	89,162	7.33%	110,600	7.03%	127,855	7.52%	133,253	6.94%	145,344	7.06%	159,534	10.14%
February	101,944	8.53%	115,014	9.22%	101,797	8.32%	113,281	9.07%	112,073	8.91%	86,860	7.14%	153,391	9.75%	140,372	8.25%	159,175	8.25%	156,723	6.84%	234,027	14.88%
March	91,122	7.62%	110,729	8.88%	90,809	7.43%	113,200	9.07%	99,304	7.90%	79,737	6.56%	119,605	7.60%	116,638	6.86%	143,379	7.47%	205,103	9.96%	91,878	5.84%
April	46,747	3.91%	37,056	2.97%	42,642	3.49%	38,852	3.11%	34,842	2.77%	44,844	3.69%	50,231	3.19%	45,777	2.69%	70,846	3.69%	64,382	3.13%	17,823	1.13%
May	40,743	3.41%	47,475	3.81%	52,181	4.27%	44,172	3.54%	37,150	2.95%	47,019	3.87%	70,469	4.48%	61,992	3.65%	98,846	5.15%	100,357	4.88%	24,631	1.57%
June	94,222	7.88%	92,576	7.41%	101,367	8.29%	98,969	7.93%	107,341	8.53%	122,567	10.08%	130,584	8.30%	170,214	10.01%	177,075	9.22%	130,167	6.38%	100,286	6.38%
July	196,552	16.44%	229,127	18.37%	215,845	17.65%	228,946	18.34%	234,419	18.84%	275,874	22.66%	270,974	17.23%	299,889	17.63%	360,309	18.76%	347,742	16.89%	190,125	12.09%
August	204,474	17.10%	192,799	15.46%	229,256	18.75%	188,716	13.51%	221,612	17.62%	199,076	16.37%	244,252	15.53%	269,749	15.86%	279,492	14.56%	302,958	14.72%	166,689	10.60%
September	106,162	8.88%	117,748	9.44%	95,516	7.81%	122,251	9.80%	91,906	7.51%	65,533	5.39%	134,735	8.57%	156,368	8.19%	161,254	8.55%	190,638	9.25%	177,888	11.28%
<b>TOTAL:</b>	<b>1,195,864</b>	<b>100.00%</b>	<b>1,247,217</b>	<b>100.00%</b>	<b>1,222,868</b>	<b>100.00%</b>	<b>1,248,522</b>	<b>100.00%</b>	<b>1,237,699</b>	<b>100.00%</b>	<b>1,215,837</b>	<b>100.00%</b>	<b>1,572,769</b>	<b>100.00%</b>	<b>1,700,589</b>	<b>100.00%</b>	<b>1,920,116</b>	<b>100.00%</b>	<b>2,058,335</b>	<b>100.00%</b>	<b>1,572,870</b>	<b>100.00%</b>

	<b>10 yr Average % collected by month</b>	<b>FY2020 Budgeted LOT Revenue</b>	<b>FY2020 Actual LOT Revenue</b>	<b>(under)/over budgeted collected by month*</b>
October	4.66%	82,186	109,144	26,958
November	3.36%	60,649	73,536	13,887
December	9.79%	172,778	227,799	55,021
January	7.24%	127,871	159,534	31,663
February	8.41%	148,515	234,027	85,512
March	7.63%	140,045	91,878	(48,167)
April	3.26%	57,616	17,823	(39,793)
May	4.00%	70,598	24,631	(45,965)
June	8.69%	153,373	100,286	(53,087)
July	18.26%	322,395	190,125	(132,270)
August	15.96%	281,500	166,689	(114,810)
September	8.42%	148,620	177,388	28,779
<b>TOTAL:</b>	<b>100.00%</b>	<b>1,765,133</b>	<b>1,572,870</b>	<b>(192,263)</b>

Budget thru Sept  
 \*\*\*March 2019 receipts include one-time Air/RII payment