

CITY OF SUN VALLEY

Monthly LOT Comparison for Sept 2022 Sales

	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018**</u>	<u>2018/2019***</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	Increase/ Decrease in FY22 as Compared to FY21
Retail	64,397	84,570	95,197	92,141	83,920	102,936	113,085	10%
Lodging	61,166	59,800	52,392	78,727	74,523	97,977	119,625	22%
Liquor	9,172	11,998	12,875	13,808	9,226	13,605	18,756	38%
Building Materials	0	0	3,789	5,862	9,729	11,962	10,923	-9%
Totals	134,735	156,368	164,254	190,538	177,398	226,481	262,389	16%

Detailed Summary of Comparative YTD Receipts by Month - thru September 2022

	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018**</u>	<u>2018/2019***</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	Increase/ Decrease in FY22 as Compared to FY21
October	66,009	69,040	79,087	94,646	109,144	84,213	109,494	30%
November	45,526	68,766	69,829	54,749	73,536	61,604	92,894	51%
December	176,411	173,926	184,570	225,627	227,799	187,630	296,014	58%
January	110,600	127,855	133,253	145,344	159,534	123,027	215,004	75%
February	153,391	140,372	159,175	136,723	234,027	157,754	247,291	57%
March	119,605	116,638	143,379	205,103	91,878	188,597	282,674	50%
April	50,231	45,777	70,846	64,382	17,823	78,292	102,811	31%
May	70,469	61,992	98,846	100,357	24,631	104,284	118,414	14%
June	130,584	170,214	177,075	190,167	100,286	267,335	262,990	-2%
July	270,974	299,889	360,309	347,742	190,125	369,160	388,775	5%
August	244,252	269,749	279,492	302,958	166,689	325,221	365,553	12%
September	134,735	156,368	164,254	190,538	177,398	226,481	262,389	16%
Fiscal Year Total	1,572,788	1,700,586	1,920,116	2,058,335	1,572,870	2,173,597	2,744,304	
Year-To-Date Receipts Comparison (September)	1,572,788	1,700,586	1,920,116	2,058,335	1,572,870	2,173,597	2,744,304	26%

\*October - January receipts corrected 4/25/16

\*\*October 2017 receipts adjusted for returned checks (\$124.82)

\*\*\*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Retail Receipts

	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018**</u>	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	Increase/ Decrease of FY22 as Compared to FY21
October	35,732	34,669	40,176	51,374	54,616	46,045	58,040	26%
November	27,403	41,291	40,868	30,987	43,423	32,042	52,004	62%
December	97,853	88,672	83,555	114,608	99,582	80,686	124,383	54%
January	55,699	69,178	58,676	69,107	64,604	52,028	83,599	61%
February	75,864	63,580	76,320	61,360	100,384	68,320	95,173	39%
March	49,658	55,114	65,389	76,698	35,362	71,739	103,993	45%
April	30,765	29,630	46,781	39,265	11,557	48,077	54,579	14%
May	47,519	46,512	70,215	80,589	21,906	65,079	66,751	3%
June	69,782	90,684	98,279	91,950	57,577	121,805	125,312	3%
July	139,697	154,971	180,521	164,132	89,859	179,265	195,254	9%
August	126,484	123,710	140,111	146,281	79,125	145,903	173,676	19%
September	64,397	84,570	95,197	92,141	83,920	102,936	113,085	10%
Fiscal Year Total	820,854	882,581	996,089	1,018,493	741,915	1,013,924	1,245,851	

Year-To-Date Receipts

Comparison (September)	820,854	882,581	996,089	1,018,493	741,915	1,013,924	1,245,851	23%
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\*October - January receipts corrected 4/25/16

\*\*October 2017 receipts adjusted for returned checks (\$124.82)

CITY OF SUN VALLEY

Monthly LOT Lodging Receipts

	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018</u>	<u>2018/2019***</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	Increase/ Decrease of FY21 as Compared to FY20
October	24,908	29,961	31,991	33,104	40,955	24,673	34,245	39%
November	15,058	24,082	20,745	16,839	19,944	19,714	24,803	26%
December	69,048	74,794	82,178	90,694	109,461	92,973	142,780	54%
January	47,265	50,201	60,953	64,331	78,573	56,514	105,019	86%
February	68,774	66,844	70,150	61,713	115,306	73,434	124,921	70%
March	62,219	53,901	63,179	113,400	49,103	100,409	154,173	54%
April	16,836	13,816	15,914	19,010	4,227	15,896	29,547	86%
May	19,728	12,861	19,310	12,760	341	27,530	35,959	31%
June	55,309	69,938	64,023	83,314	35,153	124,774	111,959	-10%
July	117,365	126,852	151,190	160,566	86,550	164,725	162,702	-1%
August	101,132	127,266	110,807	129,400	70,352	149,520	154,508	3%
September	61,166	59,800	52,392	78,727	74,523	97,977	119,625	22%
Fiscal Year Total	658,807	710,316	742,833	863,859	684,488	948,140	1,200,242	

Year-To-Date Receipts

Comparison (September)	658,807	710,316	742,833	863,859	684,488	948,140	1,200,242	27%
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\*October - January receipts corrected 4/25/16

\*\*\*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Liquor Receipts

	<u>2015/2016*</u>	<u>2016/2017</u>	<u>2017/2018</u>	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	Increase/ Decrease of FY21 as Compared to FY20
October	5,369	4,410	5,803	7,469	8,790	6,249	8,290	33%
November	3,065	3,393	3,476	4,551	5,359	3,778	6,420	70%
December	9,509	10,460	13,975	14,656	16,016	10,023	15,069	50%
January	7,637	8,476	11,310	10,781	12,905	10,033	15,185	51%
February	8,753	9,948	11,233	12,053	15,874	11,116	17,393	56%
March	7,728	7,623	10,662	11,365	5,115	10,472	16,049	53%
April	2,630	2,331	4,372	4,027	0	4,718	7,274	54%
May	3,223	2,619	3,466	5,009	247	6,848	8,786	28%
June	5,492	9,592	10,700	12,504	3,475	12,783	14,991	17%
July	13,912	18,066	18,551	18,000	9,337	17,408	22,544	30%
August	16,636	18,773	25,860	23,905	9,747	21,643	26,317	22%
September	9,172	11,998	12,875	13,808	9,226	13,605	18,756	38%
Fiscal Year Total	93,126	107,689	132,285	138,129	96,092	128,676	177,074	
Year-To-Date Receipts Comparison (September)	93,126	107,689	132,285	138,129	96,092	115,070	177,074	54%

\*October - January receipts corrected 4/25/16

CITY OF SUN VALLEY

Monthly LOT Building Materials Receipts

	<u>2015/2016</u>	<u>2016/2017</u>	<u>2017/2018</u>	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	Increase/ Decrease of FY22 as Compared to FY21
October	0	0	1,117	2,699	4,783	7,246	8,919	23%
November	0	0	4,740	2,371	4,810	6,070	9,667	59%
December	0	0	4,862	5,669	2,740	3,949	13,782	249%
January	0	0	2,315	1,125	3,453	4,452	11,200	152%
February	0	0	1,472	1,598	2,463	4,884	9,803	101%
March	0	0	4,149	3,640	2,298	5,977	8,459	42%
April	0	0	3,779	2,079	2,039	9,600	11,411	19%
May	0	0	5,855	1,999	2,137	4,828	6,918	43%
June	0	0	4,072	2,399	4,080	7,974	10,727	35%
July	0	0	10,047	5,044	4,379	7,760	8,275	7%
August	0	0	2,713	3,371	7,464	8,155	11,053	36%
September	0	0	3,789	5,862	9,729	11,962	10,923	-9%
Fiscal Year Total	0	0	48,909	37,854	50,375	82,857	121,137	
Year-To-Date Receipts Comparison (September)	0	0	48,909	37,854	50,375	82,857	121,137	46%

### Budget vs. Actual Local Option Tax (LOT) Revenue Comparison for FY 2022



