

CITY OF SUN VALLEY

Monthly LOT Comparison for September 2024 Sales

	<u>2017/2018**</u>	<u>2018/2019***</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	Increase/ Decrease in FY24 as Compared to FY23
Retail	95,197	92,141	83,920	102,936	113,085	165,503	120,614	-27%
Lodging	52,392	78,727	74,523	97,977	119,625	133,471	104,189	-22%
Liquor	12,875	13,808	9,226	13,605	18,756	22,015	17,253	-22%
Building Materials	3,789	5,862	9,729	11,962	10,923	9,180	11,939	30%
Totals	164,254	190,538	177,398	226,481	262,389	330,169	253,994	

Detailed Summary of Comparative YTD Receipts by Month - thru September 2024

	<u>2017/2018**</u>	<u>2018/2019***</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	Increase/ Decrease in FY24 as Compared to FY23
October	79,087	94,646	109,144	84,213	109,494	135,779	128,509	-5%
November	69,829	54,749	73,536	61,604	92,894	91,274	85,451	-6%
December	184,570	225,627	227,799	187,630	296,014	342,535	334,280	-2%
January	133,253	145,344	159,534	123,027	215,004	260,272	213,685	-18%
February	159,175	136,723	234,027	157,754	247,291	269,081	256,083	-5%
March	143,379	205,103	91,878	188,597	282,674	303,475	288,492	-5%
April	70,846	64,382	17,823	78,292	102,811	103,503	103,586	0%
May	98,846	100,357	24,631	104,284	118,414	98,393	112,547	14%
June	177,075	190,167	100,286	267,335	262,990	264,725	337,820	28%
July	360,309	347,742	190,125	369,160	388,775	386,749	414,564	7%
August	279,492	302,958	166,689	325,221	365,553	345,966	347,162	0%
September	164,254	190,538	177,398	226,481	262,389	330,169	253,994	-23%
Fiscal Year Total	1,920,116	2,058,335	1,572,870	2,173,597	2,744,304	2,931,919	2,876,173	
Year-To-Date Receipts Comparison (September)	1,920,116	2,058,335	1,572,870	2,173,597	2,744,304	2,931,919	2,876,173	-2%

\*\*October 2017 receipts adjusted for returned checks (\$124.82)

\*\*\*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Retail Receipts

	<u>2017/2018**</u>	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	Increase/ Decrease of FY24 as Compared to FY23
October	40,176	51,374	54,616	46,045	58,040	64,713	65,145	1%
November	40,868	30,987	43,423	32,042	52,004	52,412	50,487	-4%
December	83,555	114,608	99,582	80,686	124,383	153,643	157,132	2%
January	58,676	69,107	64,604	52,028	83,599	104,469	90,742	-13%
February	76,320	61,360	100,384	68,320	95,173	129,780	100,066	-23%
March	65,389	76,698	35,362	71,739	103,993	107,069	127,649	19%
April	46,781	39,265	11,557	48,077	54,579	61,175	65,541	7%
May	70,215	80,589	21,906	65,079	66,751	66,986	78,273	17%
June	98,279	91,950	57,577	121,805	125,312	125,623	167,043	33%
July	180,521	164,132	89,859	179,265	195,254	182,614	197,627	8%
August	140,111	146,281	79,125	145,903	173,676	167,925	175,671	5%
September	95,197	92,141	83,920	102,936	113,085	165,503	120,614	-27%
Fiscal Year Total	996,089	1,018,493	741,915	1,013,924	1,245,851	1,381,910	1,395,990	

Year-To-Date Receipts

Comparison (September)	996,089	1,018,493	741,915	1,013,924	1,245,851	1,381,910	1,395,990	1%
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\*\*October 2017 receipts adjusted for returned checks (\$124.82)

CITY OF SUN VALLEY

Monthly LOT Lodging Receipts

	<u>2017/2018</u>	<u>2018/2019***</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	Increase/ Decrease of FY24 as Compared to FY23
October	31,991	33,104	40,955	24,673	34,245	49,568	42,401	-14%
November	20,745	16,839	19,944	19,714	24,803	18,973	18,975	0%
December	82,178	90,694	109,461	92,973	142,780	153,127	145,245	-5%
January	60,953	64,331	78,573	56,514	105,019	129,611	102,156	-21%
February	70,150	61,713	115,306	73,434	124,921	116,111	134,256	16%
March	63,179	113,400	49,103	100,409	154,173	168,640	134,645	-20%
April	15,914	19,010	4,227	15,896	29,547	27,500	20,144	-27%
May	19,310	12,760	341	27,530	35,959	17,916	20,900	17%
June	64,023	83,314	35,153	124,774	111,959	107,667	140,658	31%
July	151,190	160,566	86,550	164,725	162,702	176,206	180,211	2%
August	110,807	129,400	70,352	149,520	154,508	137,469	136,923	0%
September	52,392	78,727	74,523	97,977	119,625	133,471	104,189	-22%
Fiscal Year Total	<u>742,833</u>	<u>863,859</u>	<u>684,488</u>	<u>948,140</u>	<u>1,200,242</u>	<u>1,236,259</u>	<u>1,180,702</u>	
Year-To-Date Receipts Comparison (September)	742,833	863,859	684,488	948,140	1,200,242	1,236,259	1,180,702	-4%

\*\*\*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Liquor Receipts

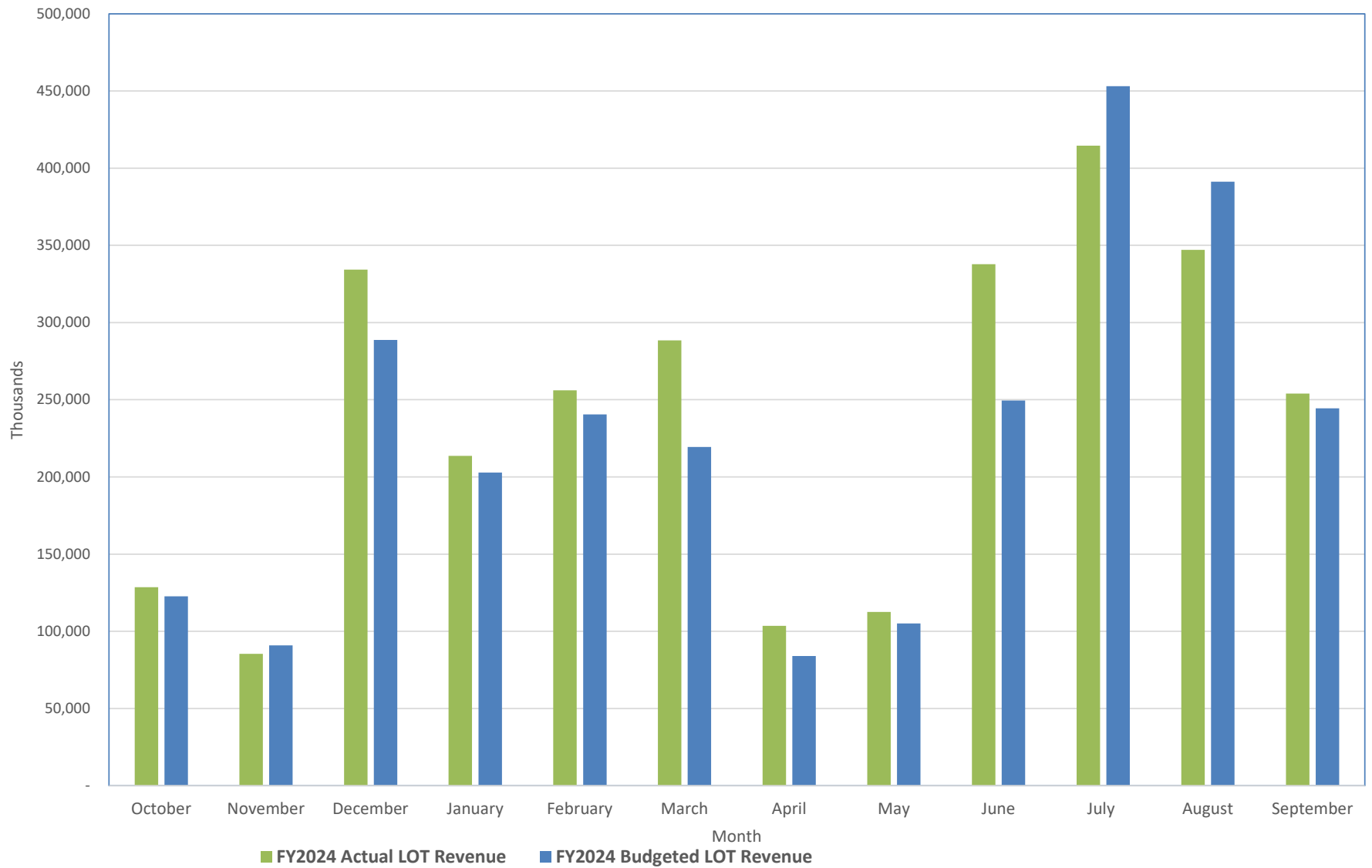
	<u>2017/2018</u>	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	Increase/ Decrease of FY24 as Compared to FY23
October	5,803	7,469	8,790	6,249	8,290	12,786	10,251	-20%
November	3,476	4,551	5,359	3,778	6,420	5,958	6,016	1%
December	13,975	14,656	16,016	10,023	15,069	17,984	25,643	43%
January	11,310	10,781	12,905	10,033	15,185	16,982	13,042	-23%
February	11,233	12,053	15,874	11,116	17,393	17,294	15,601	-10%
March	10,662	11,365	5,115	10,472	16,049	16,297	19,807	22%
April	4,372	4,027	0	4,718	7,274	7,376	7,767	5%
May	3,466	5,009	247	6,848	8,786	5,745	7,418	29%
June	10,700	12,504	3,475	12,783	14,991	14,515	20,370	40%
July	18,551	18,000	9,337	17,408	22,544	23,830	23,707	-1%
August	25,860	23,905	9,747	21,643	26,317	31,326	26,108	-17%
September	12,875	13,808	9,226	13,605	18,756	22,015	17,253	-22%
Fiscal Year Total	132,285	138,129	96,092	128,676	177,074	192,107	192,984	
Year-To-Date Receipts Comparison (September)	132,285	138,129	96,092	128,676	177,074	192,107	192,984	0%

CITY OF SUN VALLEY

Monthly LOT Building Materials Receipts

	<u>2017/2018</u>	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	Increase/ Decrease of FY24 as Compared to FY23
October	1,117	2,699	4,783	7,246	8,919	8,712	10,711	23%
November	4,740	2,371	4,810	6,070	9,667	13,931	9,972	-28%
December	4,862	5,669	2,740	3,949	13,782	17,780	6,261	-65%
January	2,315	1,125	3,453	4,452	11,200	9,210	7,746	-16%
February	1,472	1,598	2,463	4,884	9,803	5,897	6,161	4%
March	4,149	3,640	2,298	5,977	8,459	11,469	6,391	-44%
April	3,779	2,079	2,039	9,600	11,411	7,452	10,133	36%
May	5,855	1,999	2,137	4,828	6,918	7,745	5,956	-23%
June	4,072	2,399	4,080	7,974	10,727	16,920	9,749	-42%
July	10,047	5,044	4,379	7,760	8,275	4,099	13,019	218%
August	2,713	3,371	7,464	8,155	11,053	9,246	8,460	-9%
September	3,789	5,862	9,729	11,962	10,923	9,180	11,939	30%
Fiscal Year Total	48,909	37,854	50,375	82,857	121,137	121,643	106,497	
Year-To-Date Receipts Comparison (September)	48,909	37,854	50,375	82,857	121,137	121,643	106,497	-12%

### Budget vs. Actual Local Option Tax (LOT) Revenue Comparison for FY 2024



**Local Option Tax Receipts (combined) FY14 to FY24**

	<i>FY 14</i>	<i>% of total year</i>	<i>FY 15</i>	<i>% of total year</i>	<i>FY 16</i>	<i>% of total year</i>	<i>FY 17</i>	<i>% of total year</i>	<i>FY 18</i>	<i>% of total year</i>	<i>FY 19***</i>	<i>% of total year</i>	<i>FY 20</i>	<i>% of total year</i>	<i>FY 21</i>	<i>% of total year</i>	<i>FY 22</i>	<i>% of total year</i>	<i>FY 23</i>	<i>% of total year</i>
October	58,531	4.65%	54,565	4.49%	66,009	4.20%	69,040	4.06%	79,087	4.12%	94,646	4.60%	109,144	6.94%	84,213	3.87%	109,494	3.99%	135,779	4.63%
November	42,734	3.40%	37,762	3.11%	45,526	2.89%	68,766	4.04%	69,829	3.64%	54,749	2.66%	73,536	4.68%	61,604	2.83%	92,894	3.38%	91,274	3.11%
December	130,540	10.38%	112,858	9.28%	176,411	11.22%	173,926	10.23%	184,570	9.61%	225,627	10.96%	227,799	14.48%	187,630	8.63%	296,014	10.79%	342,535	11.68%
January	87,247	6.94%	89,162	7.33%	110,600	7.03%	127,855	7.52%	133,253	6.94%	145,344	7.06%	159,534	10.14%	123,027	5.66%	215,004	7.83%	260,272	8.88%
February	112,073	8.91%	86,860	7.14%	153,391	9.75%	140,372	8.25%	159,175	8.29%	136,723	6.64%	234,027	14.88%	157,754	7.26%	247,291	9.01%	269,081	9.18%
March	99,304	7.90%	79,737	6.56%	119,605	7.60%	116,638	6.86%	143,379	7.47%	205,103	9.96%	91,878	5.84%	188,597	8.68%	282,674	10.30%	303,475	10.35%
April	34,842	2.77%	44,844	3.69%	50,231	3.19%	45,777	2.69%	70,846	3.69%	64,382	3.13%	17,823	1.13%	78,292	3.60%	102,811	3.75%	103,503	3.53%
May	37,150	2.95%	47,019	3.87%	70,469	4.48%	61,992	3.65%	98,846	5.15%	100,357	4.88%	24,631	1.57%	104,284	4.80%	118,414	4.31%	98,393	3.36%
June	107,341	8.53%	122,567	10.08%	130,584	8.30%	170,214	10.01%	177,075	9.22%	190,167	9.24%	100,286	6.38%	267,335	12.30%	262,990	9.58%	264,725	9.03%
July	234,419	18.64%	275,874	22.69%	270,974	17.23%	299,889	17.63%	360,309	18.76%	347,742	16.89%	190,125	12.09%	369,160	16.98%	388,775	14.17%	386,749	13.19%
August	221,612	17.62%	199,076	16.37%	244,252	15.53%	269,749	15.86%	279,492	14.56%	302,958	14.72%	166,689	10.60%	325,221	14.96%	365,553	13.32%	345,966	11.80%
September	91,906	7.31%	65,533	5.39%	134,735	8.57%	156,368	9.19%	164,254	8.55%	190,538	9.26%	177,398	11.28%	226,481	10.42%	262,389	9.56%	330,169	11.26%
<b>TOTAL:</b>	<b>1,257,699</b>	<b>100.00%</b>	<b>1,215,857</b>	<b>100.00%</b>	<b>1,572,788</b>	<b>100.00%</b>	<b>1,700,586</b>	<b>100.00%</b>	<b>1,920,116</b>	<b>100.00%</b>	<b>2,058,335</b>	<b>100.00%</b>	<b>1,572,870</b>	<b>100.00%</b>	<b>2,173,597</b>	<b>100.00%</b>	<b>2,744,304</b>	<b>100.00%</b>	<b>2,931,919</b>	<b>100.00%</b>

	<i>10 yr Average % collected by month</i>	<i>FY2024 Budgeted LOT Revenue</i>	<i>FY2024 Actual LOT Revenue</i>	<i>(under)/over REVISED budget collected by month*</i>
October	4.55%	122,639	128,509	5,869
November	3.37%	90,859	85,451	(5,408)
December	10.73%	288,801	334,280	45,479
January	7.53%	202,838	213,685	10,848
February	8.93%	240,487	256,083	15,596
March	8.15%	219,481	288,492	69,010
April	3.12%	83,932	103,586	19,654
May	3.90%	105,018	112,547	7,529
June	9.27%	249,522	337,820	88,298
July	16.83%	453,082	414,564	(38,518)
August	14.53%	391,320	347,162	(44,157)
September	9.08%	244,448	253,994	9,547
<b>TOTAL:</b>	<b>100.00%</b>	<b>2,692,427</b>	<b>2,876,173</b>	<b>183,746</b>

YTD Budget thru September	2,692,427	2,876,173	183,746	183,746
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\*\*\*March 2019 receipts include one-time AirBnB payment