

CITY OF SUN VALLEY

Monthly LOT Comparison for December 2024 Sales

	<u>2018/2019*</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	<u>2024/2025</u>	Increase/ Decrease in FY25 as Compared to FY24
Retail	114,608	99,582	80,686	124,383	153,643	157,132	132,281	-16%
Lodging	90,694	109,461	92,973	142,780	153,127	145,245	140,337	-3%
Liquor	14,656	16,016	10,023	15,069	17,984	25,643	16,514	-36%
Building Materials	5,669	2,740	3,949	13,782	17,780	6,261	3,586	-43%
Totals	225,627	227,799	187,630	296,014	342,535	334,280	292,719	

Detailed Summary of Comparative YTD Receipts by Month - thru December 2024

	<u>2018/2019*</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	<u>2024/2025</u>	Increase/ Decrease in FY25 as Compared to FY24
October	94,646	109,144	84,213	109,494	135,779	128,509	124,414	-3%
November	54,749	73,536	61,604	92,894	91,274	85,451	94,560	11%
December	225,627	227,799	187,630	296,014	342,535	334,280	292,719	-12%
January	145,344	159,534	123,027	215,004	260,272	213,685	0	-100%
February	136,723	234,027	157,754	247,291	269,081	256,083	0	-100%
March	205,103	91,878	188,597	282,674	303,475	288,492	0	-100%
April	64,382	17,823	78,292	102,811	103,503	103,586	0	-100%
May	100,357	24,631	104,284	118,414	98,393	112,547	0	-100%
June	190,167	100,286	267,335	262,990	264,725	337,820	0	-100%
July	347,742	190,125	369,160	388,775	386,749	414,564	0	-100%
August	302,958	166,689	325,221	365,553	345,966	347,162	0	-100%
September	190,538	177,398	226,481	262,389	330,169	253,994	0	-100%
Fiscal Year Total	2,058,335	1,572,870	2,173,597	2,744,304	2,931,919	2,876,173	511,693	
Year-To-Date Receipts Comparison (December)	375,022	410,479	333,447	498,403	569,587	548,239	511,693	-7%

*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Retail Receipts

	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	<u>2024/2025</u>	Increase/ Decrease in FY25 as Compared to FY24
October	51,374	54,616	46,045	58,040	64,713	65,145	64,632	-1%
November	30,987	43,423	32,042	52,004	52,412	50,487	55,581	10%
December	114,608	99,582	80,686	124,383	153,643	157,132	132,281	-16%
January	69,107	64,604	52,028	83,599	104,469	90,742		-100%
February	61,360	100,384	68,320	95,173	129,780	100,066		-100%
March	76,698	35,362	71,739	103,993	107,069	127,649		-100%
April	39,265	11,557	48,077	54,579	61,175	65,541		-100%
May	80,589	21,906	65,079	66,751	66,986	78,273		-100%
June	91,950	57,577	121,805	125,312	125,623	167,043		-100%
July	164,132	89,859	179,265	195,254	182,614	197,627		-100%
August	146,281	79,125	145,903	173,676	167,925	175,671		-100%
September	92,141	83,920	102,936	113,085	165,503	120,614		-100%
Fiscal Year Total	1,018,493	741,915	1,013,924	1,245,851	1,381,910	1,395,990	252,494	
Year-To-Date Receipts Comparison (December)	196,969	197,621	158,772	234,428	270,767	272,764	252,494	-7%

CITY OF SUN VALLEY

Monthly LOT Lodging Receipts

	<u>2018/2019*</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	<u>2024/2025</u>	Increase/ Decrease of FY25 as Compared to FY24
October	33,104	40,955	24,673	34,245	49,568	42,401	44,397	5%
November	16,839	19,944	19,714	24,803	18,973	18,975	25,399	34%
December	90,694	109,461	92,973	142,780	153,127	145,245	140,337	-3%
January	64,331	78,573	56,514	105,019	129,611	102,156		-100%
February	61,713	115,306	73,434	124,921	116,111	134,256		-100%
March	113,400	49,103	100,409	154,173	168,640	134,645		-100%
April	19,010	4,227	15,896	29,547	27,500	20,144		-100%
May	12,760	341	27,530	35,959	17,916	20,900		-100%
June	83,314	35,153	124,774	111,959	107,667	140,658		-100%
July	160,566	86,550	164,725	162,702	176,206	180,211		-100%
August	129,400	70,352	149,520	154,508	137,469	136,923		-100%
September	78,727	74,523	97,977	119,625	133,471	104,189		-100%
Fiscal Year Total	863,859	684,488	948,140	1,200,242	1,236,259	1,180,702	210,133	

Year-To-Date Receipts

Comparison (December)	140,637	170,360	137,360	201,828	221,669	206,621	210,133	2%
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*March 2019 receipts include one-time AirBnB payment

CITY OF SUN VALLEY

Monthly LOT Liquor Receipts

	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	<u>2024/2025</u>	Increase/ Decrease of FY25 as Compared to FY24
October	7,469	8,790	6,249	8,290	12,786	10,251	8,897	-13%
November	4,551	5,359	3,778	6,420	5,958	6,016	6,146	2%
December	14,656	16,016	10,023	15,069	17,984	25,643	16,514	-36%
January	10,781	12,905	10,033	15,185	16,982	13,042		-100%
February	12,053	15,874	11,116	17,393	17,294	15,601		-100%
March	11,365	5,115	10,472	16,049	16,297	19,807		-100%
April	4,027	0	4,718	7,274	7,376	7,767		-100%
May	5,009	247	6,848	8,786	5,745	7,418		-100%
June	12,504	3,475	12,783	14,991	14,515	20,370		-100%
July	18,000	9,337	17,408	22,544	23,830	23,707		-100%
August	23,905	9,747	21,643	26,317	31,326	26,108		-100%
September	13,808	9,226	13,605	18,756	22,015	17,253		-100%
Fiscal Year Total	138,129	96,092	128,676	177,074	192,107	192,984	31,557	
Year-To-Date Receipts Comparison (December)	26,677	30,165	20,049	29,779	36,728	41,910	31,557	-25%

CITY OF SUN VALLEY

Monthly LOT Building Materials Receipts

	<u>2018/2019</u>	<u>2019/2020</u>	<u>2020/2021</u>	<u>2021/2022</u>	<u>2022/2023</u>	<u>2023/2024</u>	<u>2024/2025</u>	Increase/ Decrease of FY25 as Compared to FY24
October	2,699	4,783	7,246	8,919	8,712	10,711	6,488	-39%
November	2,371	4,810	6,070	9,667	13,931	9,972	7,435	-25%
December	5,669	2,740	3,949	13,782	17,780	6,261	3,586	-43%
January	1,125	3,453	4,452	11,200	9,210	7,746		-100%
February	1,598	2,463	4,884	9,803	5,897	6,161		-100%
March	3,640	2,298	5,977	8,459	11,469	6,391		-100%
April	2,079	2,039	9,600	11,411	7,452	10,133		-100%
May	1,999	2,137	4,828	6,918	7,745	5,956		-100%
June	2,399	4,080	7,974	10,727	16,920	9,749		-100%
July	5,044	4,379	7,760	8,275	4,099	13,019		-100%
August	3,371	7,464	8,155	11,053	9,246	8,460		-100%
September	5,862	9,729	11,962	10,923	9,180	11,939		-100%
Fiscal Year Total	37,854	50,375	82,857	121,137	121,643	106,497	17,509	
Year-To-Date Receipts Comparison (December)	10,739	12,333	17,265	32,368	40,424	26,944	17,509	-35%

Budget vs. Actual Local Option Tax (LOT) Revenue Comparison for FY 2025



